



The Best in Retail™

About Us

David, Hicks & Lampert Brokerage, LLC is Colorado's premier retail brokerage firm. Our brokers are focused on guiding each client through the deal making process with integrity and efficiency. Unlike the competition, we deliver on this promise. By providing accurate, timely and dependable information and communicating often, we are able to build our client's goals and evolve ideas into results. Results that have proven to be highly profitable for our clients, many of whom continue to maintain strong, long-term relationships with us. Reasons to choose us include our ability to provide you with superior market analysis, strategic planning and implementation of store strategies, in addition to quality representation services for retail properties and projects for sale or lease throughout Colorado and the Rocky Mountain Region.

Our high level of client outreach and service is exemplified by the fact that our orange and black logoed signs have become dominate fixtures in the landscape of the Colorado marketplace and can be seen along most of Colorado's premier retail developments and shopping centers, such as the Streets at Southglenn, Southlands, Northlands, and Landmark, just to name a few.

At David, Hicks & Lampert Brokerage you will receive unsurpassed knowledgeable and personable real estate advice whether you are a retail developer, owner, or tenant. You will come to depend on us as advisors, just as you would your accountant, lawyer, or financial planner. As with those advisors, we will do all the leg-work and provide you with scenarios and choices so that you can make the right decisions for your company.

Our History

Our history began in November 1998 when Philip Hicks took his 10 years of brokerage experience and propelled it into the establishment of a new company with the vision of providing unparalleled services to retailers and property owners in all facets of retail real estate. The "David/Hicks" name was born just five months later when Joe David, long-time associate and friend, joined forces. For more than nine years the company has focused on providing the highest level of client satisfaction and platform growth – to include the addition of some of Denver's best retail brokers.

The natural progression of the business turned into a merger in March 2007 with Allen Lampert of Lampert Properties. By that time, David/Hicks Brokerage and Lampert Properties had already had a 10-year history of teaming up on several successful developments. "These three brokers have an outstanding track record of working together," said Don Provost, principal, Alberta Development Partners. "Southlands is a primary example of what the talent, abilities and relationships of this team can accomplish. We look forward to continuing our work with the newly formed company." Most recently, Scott Hagan was made a partner in the firm. The future plans include growth and expansion of brokerage services, consulting, and client database in Colorado and nationwide.

www.dhlab.com



Experience

Partial List of Retailers Represented



Exceptional People

You can trust our brokers – not only with your valuable and confidential company information, but also with your vision. We know that when timing and opportunity meet, it can either make or break deals. Our brokers are dedicated to ensuring that as many of these opportunities are researched and presented as possible. We want you to have more than one option to choose from, which is why our research and marketing methodologies yield many prospective choices.

Our brokers are respected and well-known throughout the industry as leaders with broad market knowledge and extensive experience.

Our staff is currently comprised of four managing partners, 11 associate brokers, and five marketing associates. Our managing partners, Philip Hicks, Joe David, Scott Hagan, and Allen Lampert have a combined 80 years of experience in retail real estate and have transacted an estimated 5,000 retail sales and leases valued at more than two billion dollars. Beyond their performance, each brings a unique quality to the company.

If you choose David, Hicks & Lampert Brokerage, you will learn how we take a unique approach to serving our client's needs, and how we pride ourselves on prompt reporting, accuracy, and open advice. Additionally, our clients have immediate access to the tools of the trade including, demographic reports, competitive market analysis, traffic counts, aerial mapping, and custom marketing packages suited to fit each project.



Experience

Partial List of Retail Projects Represented

Among other projects represented by David, Hicks & Lampert Brokerage a few of the more significant ones include:

- **The Streets at Southglenn** – The redevelopment of the former enclosed Southglenn Mall in Centennial, Colorado into a new mixed-use open air lifestyle center consisting of 900,000 square feet of retail, 200 residential units, and 130,000 square feet of office.
- **Southlands** – 1.7 million square foot mixed-use regional power center at E-470 & Smoky Hill Rd. in Aurora, Colorado.
- **Cornerstar** – 700,000 square foot Target anchored power center in the heart of Southeast Metro Denver at Arapahoe Rd. & Parker Rd., Aurora, Colorado.
- **MetroCenter** – 65-acre mixed-use development at Alameda & Chambers in Aurora, Colorado.
- **Landmark** – 150,000 square foot (retail portion only) mixed-use development located at I-25 and Belleview in Greenwood Village, Colorado.
- **Larimer Square** – 130,000 square foot (retail portion only) urban specialty retail, Denver, Colorado.
- **Fort Bliss Lifestyle Village** – In order to provide the Fort Bliss service personnel and families with the latest in retail, entertainment and restaurant venues, a Lifestyle Village is being created on-post within Fort Bliss in El Paso, Texas. This 516,000 square foot shopping village will be opening fall 2010.
- **Grand View Plaza** – 26-acre ground up retail project located on Highway 34 in the heart of Loveland, Colorado.
- **University Park** – a 110,000 square foot in-fill location located in the University Hills neighborhood and anchored by Vitamin Cottage, Office Depot and Ultimate Electronics.

Find out why we are at the top of our game.
Give us a call and begin working with the leading
retail brokerage firm in Denver.